

001/001

RJR CUS FIN SVCS

3336 741 3907

07/08/98 11:49

To: J. Campbell
 From: Patricia
 RJR Customer
 Services

51854 7776

COMPLETED

Entered
 7/10/98
 JN

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)

			SALEM (#80)						
			KING	100	LT	LT 100			
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	INACCTS ON TEMPLATE
DIV #1622									
028360	NO	AUER	2	2	2	2	2,596.28 7-27	7/27/98	49
531288	NO	JONES MCINTOSH	4	4	4	4	5,193.76 7-27	7/27/98	75
332480	NO	KEYCO	1	1	1	1	1,304.96 8-10	7/27/98	11
684931	NO	MID VALLEY	3	2	3	2	3,240.10 7-27	7/27/98	37
442680	072798	MOUNTAIN CNDY	3	2	3	2	3,254.35 8-03	7/27/98	64
ARRIVAL DATE									
447000	072798	MUTUAL WMSL	1	1	1	1	1,298.44 7-27	7/27/98	19
ARRIVAL DATE									
570300	072898	SCHIDELMAN	1	1	1	1	1,298.44 7-28	7/28/98	14
ARRIVAL DATE								TUES. DELY	

Cancelled due to back-up

12 Displays
 7/27/98
 (541964)
 # 8190-0912

000000112 (2/2/98)

ATTN: KAY MAXWELL (FAX 13907)

FROM: J. CAMPBELL (716-634-4176; FAX: 716-634-3145)

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)								
			SALEM (6M)				JULY PROMOTION	
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER \$ AMOUNT	#ACCTS ON TEMPLATE
DIV #1622								
026300	NO	AUER	2	2	2	2		49
533288	NO	JONES McINTOSH	4	4	4	4		75
332400	NO	KEYCO	1	1	1	1		11
332880	NO	KEY STORES	0	0	0	0		30
J. COSLETT TO SUPPLY CUSTOMER LIST (JULY 1X 3QTR DISTR)								
375878	YES	McLANE NE	9	9	9	9		535
(ORDERED ONLY FOR SAM'S - WILL UTILIZE ON-HAND RESIDUAL FOR								
094931	NO	MID VALLEY	3	2	3	2		37
442680	072798	MOUNTAIN CNDY	3	2	3	2		64
ARRIVAL DATE								
447000	072798	MUTUAL WHSL	1	1	1	1		19
ARRIVAL DATE								
761406	REQUIRED	KLEIN CANDY	0	0	0	0		224
Use 'Judy' (WILL UTILIZE ON-HAND RESIDUAL FOR DISTRIBUTION)								
570300	072898	SCHEIDELMAN	1	1	1	1		14
ARRIVAL DATE (INCLUDE FOR SAL TT EVERY OTHER MONTH STARTING W/ AUG PER RRS)								
								TUES. DELY

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
 A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 09:37 AM
 NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	83	60	98	70	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

0263000 AUER & COMPANY, INC.	✓ 2	2	2	2	
0774000 W. E. BROWN & CO., I					
0949310 MID-VALLEY CANDY COM	✓ 3	2	3	2	
1779680 DAYS WHOLESALE					
2363700 GRAYS WHOLESALE, INC					
3324000 KEYCO DISTRIBUTORS,	✓ 1		1	1	
3325200 KEYSTONE TOBACCO CO.	X				
3328800 KEY STORES CO., INC.	✓				
3361000 KINNEY DRUGS, INC.					
3471600 GORDON T. KUNTZ & SO					

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
 Quit Retrn DOWN Main

51854 7778

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:37 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ACCOUNTS	ALLOCATION:	83	60	98	70	0
	AVAILABLE :	0	0	0	0	0

3758780 MCLANE NORTHEAST COR	538	390	650	460
4258000 MILLER AUTOMATIC	✓3	2	3	2
4426800 MOUNTAIN CANDY & CIG	✓1	1	1	1
4470000 MUTUAL WHOLESALE SER				
4686000 NORMANS WHOL. GRO. C				
4688000 NORTH COUNTRY CANDY				
4693400 NORTHEASTERN VENDING				
4820000 P & C FOOD MARKETS,				
4927730 FAY'S DRUG COMPANY,				
5332880 JONES MCINTOSH TOBAC	✓4	4	4	4

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn UP DOWN Main

51854 7779

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:37 AM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	83	60	98	70	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

5436300 RITE-AID ROME DIST.

5703000 SCHEIDELMAN, INC.

6305700 PHILIP H. TARBELL

6799950 SONBYRNE SALES, INC.

6881250 ONEIDA WHOLESALE

7614060 KLEIN CANDY COMPANY

✓	1	1	1	1
18	18	18	11	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrtn UP Main

51854 7780

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:41 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	83	60	98	70	0
ACCOUNTS	AVAILABLE :	60	47	83	57	0

0263000 AUER & COMPANY, INC.
 0774000 W. E. BROWN & CO., I
 0949310 MID-VALLEY CANDY COM
 1779680 DAYS WHOLESALE
 2363700 GRAYS WHOLESALE, INC
 3324000 KEYCO DISTRIBUTORS,
 3325200 KEYSTONE TOBACCO CO.
 3328800 KEY STORES CO., INC.
 3361000 KINNEY DRUGS, INC.
 3471600 GORDON T. KUNTZ & SO

2	2	2	2
3	2	3	2
1	1	1	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
 Quit Retrn DOWN Main

Sal Kg	Sal 100	Sal LT Kg	Sal LT 100	
60	47	83	57	1622 to Nat'l
7	6	8	7	1623 to Nat'l
-19	-14	-18	-15	1626 Need
48	39	73	49-Total	To National

51854 7781

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

All - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:41 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	83	60	98	70	0
ACCOUNTS	AVAILABLE :	70 60	47 47	83 83	57 57	0

3758780 MCLANE NORTHEAST COR	8	0	0	0	
4258000 MILLER AUTOMATIC	8	0	0	0	
4426800 MOUNTAIN CANDY & CIG	3	2	3	2	
4470000 MUTUAL WHOLESALE SER	1	1	1	1	
4686000 NORMANS WHOL. GRO. C					
4688000 NORTH COUNTRY CANDY					
4693400 NORTHEASTERN VENDING					
4820000 P & C FOOD MARKETS,					
4927730 FAY'S DRUG COMPANY,					
5332880 JONES MCINTOSH TOBAC	4	4	4	4	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrtn UP DOWN Main

51854 7782

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM

NEXT-FN :

SALES LEVEL: 1622 SYRACUSE DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ACCOUNTS	ALLOCATION:	83	60	98	70	0
	AVAILABLE :	0	0	0	0	0

5436300 RITE-AID ROME DIST.

5703000 SCHEIDELMAN, INC.

6305700 PHILIP H. TARBELL

6799950 SONBYRNE SALES, INC.

6881250 ONEIDA WHOLESALE

7614060 KLEIN CANDY COMPANY

1	1	1	1
18 0	18 0	18 0	18 0

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

UP

Main

51854 7783

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO.

A11 - BPEA11N2

ALLOCATION BY SALES LEVEL

06/26/98 09:09 AM

NEXT-FN :

SALES LEVEL: 16	BUFFALO REGIO	SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ALLOCATION:

SALES LEVEL

AVAILABLE :

Klein → 15 - 10 - 18 - 12

VM to JMcLean 6/26/98

ADD A SALES LEVEL

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrn Main

Use existing prod
Send Template / no
product

51854 7785

07/06/98 13:43

338 741 3807

RJR CUS FIN SVCS

002/002

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)

ACCT #	PO #	ACCOUNT NAME	SALEM (GM)				TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	BAGS ON TEMPLATE
			KING	100	LT	LT 100			
DIV #1623									
315288	727-A	DOWLING	3	3	3	3	3,895.32	7/27/98	41
194040	NO	FINKLE	5	4	5	5	6,167.69	7/27/98	136
203280	NO	H. FORTUMES	3	2	3	3	3,576.71	7/27/98	47
356150	NO	LAWN CANDY	1	1	1	1	1,298.41	7/27/98	12
611800	NO	STD ROSENBAUM	2	2	3	4	3,570.71	7/27/98	48

COMPLETED

FROM: J. CAMPBELL (716-634-4179; FAX: 716-634-3145)

ATTN: KAY MAXWELL (FAX #3907)

000000000000000000

JUL 06 '98 10:40 No.001 P.03

ID:

RJ REYNOLDS

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)									
			SALEM (6M)				JULY PROMOTION		
ACCT #	PO #	ACCOUNT NAME	KING	100	LT	LT 100	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE	#ACCTS ON TEMPLATE
DIV #1623									
315288	727-A	DOWLINGS	3	3	3	3		7/27/98	41 PO #629-B
194040	NO	FINKLE	5	4	5	5		7/27/98	130
203290	NO	H. FORTUNIS	3	2	3	3		7/27/98	47
509977	NO	H. FORTUNIS (J. COTE TO PROVIDE LIST- 1 CASE/STYLE PER QTR)	0	0	0	0		7/27/98	0
335710	NO	KINGSTON	0	0	0	0		7/27/98	0
356150	NO	LAVIN CANDY	1	1	1	1		7/27/98	12
611800	NO	STD ROSENBAUM	2	2	3	4		7/27/98	48

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO
 A11 - BPEA11S4 ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM
 NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	18	16	20	20	0
ACCOUNTS	AVAILABLE :	7	6	8	7	0

1606000 DONOHUE CANDY & TOB.	5	4	5	5
1940400 FINKLE DISTRIBUTORS,	3	2	3	3 ??
2032900 HARRY FORTUNIS, INC	3	3	3	3
2308000 THE GOLUB CORPORATIO	3	3	3	3
3152880 DOWLINGS, INC.	3	3	3	3
3357100 KINGSTON CANDY & TOB	1	1	1	1
3561500 LAVIN CANDY CO., INC	1	1	1	1
4315200 MOHAWK CANDY & TOB.	0	0	0	0
4416430 STEWART'S MARKETING	0	0	0	0
5099770 HARRY FORTUNIS, INC	0	0	0	0

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
 Quit Retrn DOWN Main

51854 7787

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATION:	18	16	20	20
	AVAILABLE :	8	8	0	0

5941180 COSTCO WHOLESALERS CL

6118000 STANDARD-ROSENBAUM,

6198220 WUSTEFELD CANDY CO.,

9671960 THE GRAND UNION COMP

2

2x

3

4

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrn UP Main

51854 7788

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:38 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	18	16	20	20	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

1606000	DONOHUE CANDY & TOB.	✓ 5	4	5	5	(?)
1940400	FINKLE DISTRIBUTORS,	✓ 3	2	3	3	
2032900	HARRY FORTUNIS, INC					
2308000	THE GOLUB CORPORATIO					
3152880	DOWLINGS, INC.	✓ 23	23	3	23	
3357100	KINGSTON CANDY & TOB	✓ 1	1	1	1	
3561500	LAVIN CANDY CO., INC	✓ 1	1	1	1	
4315200	MOHAWK CANDY & TOB.					
4416430	STEWART'S MARKETING	✓ 80	80	80	80	
5099770	HARRY FORTUNIS, INC	✓ 80	80	80	80	

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retr DOWN Main

51854 7789

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

All - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:38 AM

NEXT-FN :

SALES LEVEL: 1623 ALBANY NY DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATION:	18	16	20	20
	AVAILABLE :	0	0	0	0

5941180 COSTCO WHOLESALERS CL
6118000 STANDARD-ROSENBAUM,
6198220 WUSTEFELD CANDY CO.,
9671960 THE GRAND UNION COMP

2 2x 3 4

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---
Quit Retrn UP Main

51854 7790

JUL 06 98 10:40 No.001 P.04

RJ REYNOLDS

ID:

COMPLETED

51854 7791

07/06/98 13:43 336 741 3907

RJR CUS FIN SVCS

001/002

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)

		SALEM (008)							
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	LT 100	ARRIVAL DATE	SHACOTS ON TEMPLATE
DIV #1626									
698000	MO	X J.A. CALDERON	2	1	3	2		7/27/98	39
044800	MO	A.D. BEDELL	1	1	1	1		7/27/98	15
081120	MO	BUFFALO TOS	1	1	1	1		7/27/98	20
154180	Use 'Judy'	DERIGO SALES	10	9	14	9		7/27/98	73
	PO #SWK1		2	1	1	1		7/27/98	
	PO #SWK2		2	1	1	1		8/3/98	
	PO #SWK3		2	1	1	1		8/10/98	
	PO #SWK4		2	1	1	1		8/17/98	
180000	072798	ELMIRA	1	1	1	1		7/27/98	21
311008	REQUIRED	JEFFERSON	1	1	1	1		7/27/98	16
336550	072998	E.P. KIRST	3	3	4	3		7/29/98	57
025440	MO	M. ATTEA	1	1	1	1		7/27/98	8
649520	072798	TRIPFOODS	7	6	9	6		7/27/98	123

K-716-853-7400

Not to Trip

FROM: J. CAMPBELL (716-634-175; FAX: 716-634-3145)

ATTN: KAY MAXWELL (FAX #2307)

RECEIVED 11/06/98

AUGUST SALEM TEAR TAPE / PROMOTION #800438 (#808)								
			SALEM (6M)				JULY PROMOTION	
			KING	100	LT	LT 100		
ACCT #	PO #	ACCOUNT NAME	24194	24195	24196	24197	TOTAL ORDER \$ AMOUNT	ARRIVAL DATE
								#ACCTS ON TEMPLATE
DIV #1626								
088080	NO	J.A. CALDERON	2	1	3	2		7/27/98
044880	NO	A.D. BEDELL	1	1	1	1		7/27/98
081120	NO	BUFFALO TOB	1	1	1	1		7/27/98
154180	Use 'Judy'	DERIGO SALES	10	9	14	9		7/27/98
	PO #SWK1		2	1	1	1		7/27/98
	PO #SWK2		2	1	1	1		8/3/98
	PO #SWK3		2	1	1	1		8/10/98
	PO #SWK4		2	1	1	1		8/17/98
842166	REQUIRED	TOPS (W.FARMS)	0	0	0	0	NOT INCLUDED	0
	Use 'Renee'							
180000	072798	ELMIRA	1	1	1	1		7/27/98
	ARRIVAL DATE							
311040	REQUIRED	JEFFERSON	1	1	1	1		7/27/98
	Use 'Judy'							
336660	072998	E.P. KIRST	3	3	4	3		7/29/98
	ARRIVAL DATE							WED DELY
026040	NO	M. ATTEA	1	1	1	1		7/27/98
476520	YES	OLEAN WHLS	0	0	0	0	NOT INCLUDED	0
649920	072798	TRIPIFOODS	7	6	9	6		7/27/98
DIV #1638								
204600	NO	SAM FRANK	0	0	0	0		30
(QTR DISTRIBUTION PER R.TANCHYK TO PROVIDE CUSTOMER LIST)								

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	25	22	34	22	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

0000700 A-ONE AMUSEMENT CO.,						
0260400 MILHEM ATTEA & BROS.	1	①	1	①		
0448800 A. D. BEDELL CO.	1	1	1	①		
0811200 BUFFALO TOBACCO PROD	1	1	1	1		
0859400 BUTTON BROTHERS, INC						
0880800 J. A. CALDERON CO.,	2	1	3	2		
1249200 FRANK COLUCCI, INC.						
1298500 COOK WHOL. OF MEDINA	①	①	①	①		
1541800 DERIGO SALES, INC.	①	①	①	①		
1800000 ELMIRA TOBACCO CO.,	1	1	1	1		

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn DOWN Main

-19 -14 -18 -15

51854 7793

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

ACCOUNTS	ALLOCATION:	25	22	34	22	0
	AVAILABLE :	0	0	0	0	0

1863500 F & T DISTRIBUTING C

3110400 JEFFERSON WHOL. GRO.

1

1

1

1

3178800 R.L.JONES & SONS, IN

3314400 JACOB KERN & SONS, I

3366600 E. P. KIRST & SONS,

3

3

4

3

4520910 SCRIVNER OF NEW YORK

4765200 OLEAN WHOLESALE GROC

5314670 EMPIRE SMOKES INC.

5521200 I. ROTHSCHILD, INC.

5864400 SHOSHO BROTHERS, INC

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

UP DOWN

Main

51854 7794

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:42 PM

NEXT-FN ;

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	25	22	34	22	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0

6499200 TRIPIFOODS, INC.

6834000 WEGMANS FOOD MKT., I

7215300 ZAPPPIA VENDING SERVI

8421660 TOPS MARKETS, INC.

8	6	9	6
7			

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---

Quit Retrn

UP

Main

51854 7795

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:38 AM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

PROMOTION	:	800438	SALEM	SALEM	SALEM	SALEM
PERIOD	:	808-00	\$.30	100	LT	LT
			OFF	\$.30	\$.30	100
				OFF	OFF	\$.30
						OFF

ACCOUNTS	ALLOCATION:	25	22	34	22	0
	AVAILABLE :	0	0	0	0	0

0000700 A-ONE AMUSEMENT CO.,					
0260400 MILHEM ATTEA & BROS.	✓	1	1	1	1
0448800 A. D. BEDELL CO.	✓	1	1	1	1
0811200 BUFFALO TOBACCO PROD	✓	1	1	1	1
0859400 BUTTON BROTHERS, INC					
0880800 J. A. CALDERON CO.,	✓	2	1	3	2
1249200 FRANK COLUCCI, INC.					
1298500 COOK WHOL. OF MEDINA		18	13	18	13
1541800 DERIGO SALES, INC.	✓	8	8	13	8
1800000 ELMIRA TOBACCO CO.,	✓	1	1	1	1

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn DOWN Main

51854 7796

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 09:40 AM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF
ACCOUNTS	ALLOCATION:	25	22	34	22
	AVAILABLE :	0	0	0	0

1863500 F & T DISTRIBUTING C

3110400 JEFFERSON WHOL. GRO.

3178800 R.L.JONES & SONS, IN

3314400 JACOB KERN & SONS, I

3366600 E. P. KIRST & SONS,

4520910 SCRIVNER OF NEW YORK

4765200 OLEAN WHOLESALE GROC

5314670 EMPIRE SMOKES INC.

5521200 I. ROTHSCHILD, INC.

5864400 SHOSHO BROTHERS, INC

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10---PF11---PF12---

Quit Retrn

UP DOWN

Main

51854 7797

TAB DOWN TO FIELD AND PRESS ENTER FOR ALLOCATION INFO

A11 - BPEA11S4

ALLOCATION BY SALES LEVEL

06/29/98 03:33 PM

NEXT-FN :

SALES LEVEL: 1626 BUFFALO DIVISION

		SALEM	SALEM	SALEM	SALEM
PROMOTION	: 800438	\$.30	100	LT	LT
PERIOD	: 808-00	OFF	\$.30	\$.30	100
			OFF	OFF	\$.30
					OFF

	ALLOCATION:	25	22	34	22	0
ACCOUNTS	AVAILABLE :	0	0	0	0	0
6499200 TRIPIFOODS, INC.		✓ 6	6	9	6	
6834000 WEGMANS FOOD MKT., I		7				
7215300 ZAPPPIA VENDING SERVI						
8421660 TOPS MARKETS, INC.						

Enter-PF1---PF2---PF3---PF4---PF5---PF6---PF7---PF8---PF9---PF10--PF11--PF12---
Quit Retrn UP Main

51854 7798

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7799

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. NOONAN										
1626	129850	COOK WHSL (Handled by S/Rep 162602)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1626	124920	F. COLUCCI (Handled by S/Rep 162601)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1626	586440	SHOSHO (Handled by S/Rep 162601)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1626	331440	JACOB KERN (Handled by S/Rep 162601)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1626	180000	ELMIRA (Handled by S/Rep 162605)	0	118	4	\$19.00	MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	311040	JEFFERSON WHLS (Handled by S/Rep 162607)	0	126	4	\$19.00	MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	186350	F & T DISTR. (Handled by S/Rep 162605)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7800

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)										
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE, ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED										
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
S. SCHWALM										
1622	533288	JONES MCINTOSH INC	0	452	16	\$76.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1622	026300	AUER	0	258	8	\$38.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7801

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)**BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100**

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
 IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
S. MacLEOD										
1623	160600	DONAHUE TOBACCO (Handled by S/R 162302)	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1623	203290	H. FOURTINS (S/REP 162309)	0	352	11	\$52.25	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1623	509977	H. FOURTINS (S/REP 162309)	0	NO TEMPLATE (QTR DISTRIBUTION)	0	\$0.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	R. COTE TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #
1623	335710	KINGSTON CANDY (Handled by S/R 162305)	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1623	356150	LAVIN (Handled by S/R 162301)	0	56	4	\$19.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1623	431520	MOHAWK (Handled by S/R 162303)	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1623	619822	WUSTEFELD (Handled by S/R 162306)	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7802

AUGUST: SALEM 30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)**BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100**

****NOTE:** THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN.
 DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER.
 RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED.
 IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.

VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)
 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED
 OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.

DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
B. COOK										Voucher #
1638	091800	CAPITAL CANDY	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1623	315288	DOWLINGS INC.	0	299	12	\$57.00	____MGR/ ____X____ACCT	SHIPPED: (Y / N)		Voucher #
1638	281200	HIBBERT & MCGEE INC	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1638	023880	ASSOCIATED GROCERS	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1638	396640	MANCHESTER TOBACCO	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1638	462720	N.H. TOBACCO	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #
1638	648240	TBI CORPORATION	0	0	0	\$0.00			NOT INCLUDED THIS PROMOTION	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7803

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)										
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED										
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. TANCHYK										
1623	194040	FINKLE	0	568	19	\$90.25	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1623	611800	STANDARD ROSENBAUM	0	300	11	\$52.25	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1638	204600	SAM FRANK	0	NO TEMPLATE (QTR DISTRIBUTION)	0	\$0.00	<input type="checkbox"/> MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)	R. TANCHYK TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7804

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)										
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE, ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED										
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
J. McLEAN										
1622	094931	MID-VALLEY	0	297	10	\$47.50	MGR/ X ACCT	SHIPPED: (Y / N)		Voucher #
1622	332520	KEYSTONE	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1622	442680	MOUNTAIN CANDY	0	270	10	\$47.50	MGR/ X ACCT	SHIPPED: (Y / N)		Voucher #
1622	447000	MUTUAL WHLS	0	88	4	\$19.00	MGR/ X ACCT	SHIPPED: (Y / N)		Voucher #
1622	761406	KLEIN CANDY	0	1585	0	\$0.00	X MGR/ ACCT	SHIPPED: (Y / N)	WILL USE RESIDUAL FROM PRIOR DISTRIBUTIONS	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7805

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
K. JURGENSEN										
1626	154180	DERIGO SALES	0	1176	42	\$199.50	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	154180	DERIGO SALES / WILSON FARMS	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1626	336660	E.P. KIRST & SONS	0	384	13	\$61.75	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	044880	A.D. BEDELL	0	82	4	\$19.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	026040	M. ATTEA	0	58	4	\$19.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	081120	BUFFALO TOBACCO PROD	0	93	4	\$19.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	476520	OLEAN WHOLESALE	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7806

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)										
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED										
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
A. ZECCA										
1626	088080	J. A. CALDERON	0	236	8	\$38.00	MGR/ <input checked="" type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	317880	R L JONES & SONS	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7807

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)										
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED										
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. SMITH										
1622	468800	NORTH COUNTRY (Handled by S/Rep 162201)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1622	236370	GRAYS WHSL (Handled by S/Rep 162201)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #
1622	332880	KEY STORES (Handled by S/Rep 162208)	0	NO TEMPLATE (QTR DISTRIBUTION)	0	\$0.00	MGR/ X ACCT	SHIPPED: (Y / N)	J. COSLETT TO PROVIDE CUSTOMER LIST TO DIRECT ACCT	Voucher #
1622	332400	KEYCO (Handled by S/Rep 162208)	0	107	4	\$19.00	MGR/ X ACCT	SHIPPED: (Y / N)		Voucher #
1622	570300	SCHEIDELMAN, INC (Handled by S/Rep 162206)	12	90	4	\$19.00	MGR/ X ACCT	SHIPPED: (Y / N)	WILL RECEIVE 4 CASES EVERY OTHER MONTH BEGINNING W/AUG	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7808

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED)										
2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE, ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED										
OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
S. SCHWALM										Voucher #
1622	375878	McLANE NORTHEAST	0	5248	0	\$0.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	WILL USE RESIDUAL FROM PREVIOUS DISTRIBUTIONS	Voucher #
1622	375878	McLANE NORTHEAST (SAM'S CLUBS)	256	1024	36	\$171.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)	SAM'S CLUBS	Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7809

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
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OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
R. DUSZYNSKI										
1626	649920	TRIPIFOODS	0	824	28	\$133.00	<input checked="" type="checkbox"/> MGR/ <input type="checkbox"/> ACCT	SHIPPED: (Y / N)		Voucher #
1626	842166	TOPS (W. FARMS)	0	0	0	\$0.00	NOT INCLUDED THIS PROMOTION			Voucher #

PACKING PAYMENT VOUCHER REQUEST FORM

51854 7810

AUGUST: SALEM .30¢ TEAR TAPE / PROMOTION #800438 (DRIVE #808)										
BRAND STYLES (6M): SALEM FF / SALEM FF 100 / SALEM LT / SALEM LT 100										
**NOTE: THIS PROMOTION WILL BE SHIPPED MONTHLY UNLESS INDICATED IN COMMENT COLUMN. DISPLAYS WILL BE SHIPPED ONCE PER QTR (JULY FOR JULY-SEPT). RETAILERS TO MAINTAIN FOR ENTIRE QUARTER. RESIDUAL QUANTITIES FROM PRIOR DISTRIBUTIONS SHOULD BE UTILIZED IN NEXT MONTH AS NEEDED. IF ADDITIONAL DISPLAYS ARE NEEDED, CONTACT JUDY.										
VOUCHERS FOR PACKING PAYMENTS WILL BE MAILED TO EITHER RJR MANAGER OR DIRECT ACCOUNT (AS INDICATED) 2 WEEKS AFTER PROMOTION RETAIL DISTRIBUTION DATE. ADVISE JUDY IF PAYMENT DISTRIBUTION SHOULD BE CHANGED OR IF RETAIL DISTRIBUTION WAS NOT COMPLETED BY DIRECT ACCOUNT.										
DIV	SIS#	ACCOUNT NAME	DISPLAYS SHIPPED W/JULY DISTRIBUTION	TOTAL NO. OF CARTONS (4 STYLES) SHOWN ON TEMPLATE FOR SHIPMENT RETAIL	TOTAL NO. OF (6M) CASES SHIPPED TO DIRECT ACCOUNT (4 STYLES)	PACKING PAYMENT (\$4.75 Per Promoted 6M Case)	(X) INDICATES PAYMENT DISTRIBUTION	SHIP DATE TO VAP RETAIL ACCTS: 8/10/98	COMMENTS	VOUCHER # (For ROU Use Only)
D. KEENEY										
1623	441643	STEWARTS	0	0	0	\$0.00			REFUSED PROMOTION	Voucher #